

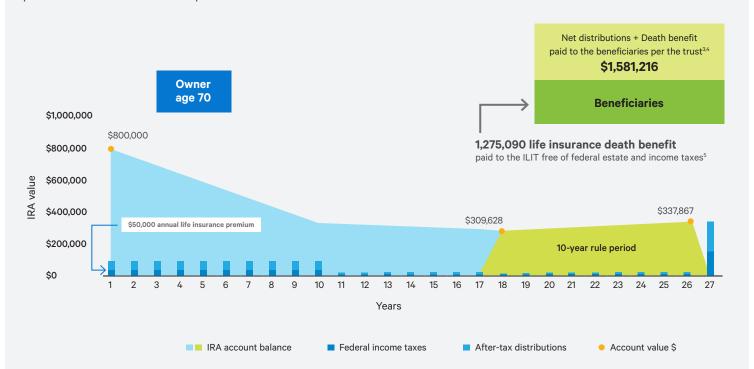
# Help your clients maximize IRA distributions to increase their legacy and control

# Leveraging the power of tax deferral

An IRA can be an effective tool for increasing the wealth that passes to your client's beneficiaries. With a life insurance policy held inside an irrevocable life insurance trust (ILIT) and funded with IRA distributions, your client's IRA assets can work even harder. Not only can this result in a larger legacy, when used with an ILIT it can give clients more control over how trust assets will be distributed to beneficiaries.

# IRA strategy using life insurance

In this scenario, the IRA owner begins taking distributions in year one, at age 70.1 A portion of each distribution is used to gift annual life insurance premiums of \$50,000 to an ILIT-owned policy.2 At death, in year 17, any remaining IRA assets are transferred to the beneficiaries and the life insurance death benefit is paid to the ILIT, which distributes the proceeds based on the trust's provisions.



Which legacy would your clients rather leave for beneficiaries?



78% more!

In this scenario, the ILIT and IRA beneficiaries received \$693,649 more with leveraged distributions using this IRA strategy.

# Call us for an illustration and see how Symetra Protector IUL could potentially help your clients leave more to their beneficiaries.

### Contact us for more information.

## **Symetra Life Sales Desk**

1-877-737-3611 Weekdays, 8 a.m. to 6 p.m. ET lifesales@symetra.com

Life insurance is issued by Symetra Life Insurance Company, 777 108th Avenue NE, Suite 1200, Bellevue, WA 98004-5135. Products are not available in all U.S. states or any U.S. territory.

Symetra Protector IUL is a flexible-premium adjustable life insurance policy with index-linked interest options. Policy. Where available, it is usually issued under policy form number ICC18 LC2.

The Putnam Dynamic Low Volatility Excess Return™ Index with Bonus Index Account endorsement form number is ICC22\_LE2 in most states and is not available in all U.S. states or any U.S. territory, and terms and conditions may vary by state in which it is available.

Life insurance policies contain exclusions, limitations, reductions of benefits and terms for keeping them in-force. Please refer to the policy for complete details.

Guarantees and benefits are subject to the claims-paying ability of Symetra Life Insurance Company.

Symetra Protector IUL has fixed and indexed accounts. Interest credited to the indexed accounts is affected by the value of outside indexes. Values based on the performance of any index are not guaranteed. The policy does not directly participate in any outside investment or index.

Symetra reserves the right to add, modify or remove any index strategy or crediting method. If any index is discontinued or if the calculation of any index is changed substantially, Symetra reserves the right to substitute a comparable index.

Except for the Putnam Dynamic Excess Return Index™, an index does not include the payment or reinvestment of dividends in the calculation of its performance.

It is not possible to invest in an index.

There are other index strategies available within the Symetra Protector IUL policy.

The Putnam Dynamic Low Volatility Excess Return Index (the "Index") is the property of Putnam Investments, LLC, which has contracted with S&P Opco, LLC (a subsidiary of S&P Dow Jones Indices LLC) to calculate and maintain the Index. The Index is not sponsored by S&P Dow Jones Indices or its affiliates or its third-party licensors (collectively, "S&P Dow Jones Indices"). Neither Putnam Investments, LLC nor S&P Dow Jones Indices will be liable for any errors or omissions in calculating the Index. Putnam Dynamic Low Volatility Excess Return Index™ is a trademark of Putnam Investments, LLC. "Calculated by S&P Dow Jones Indices" and the related stylized mark(s) are service marks of S&P Dow Jones Indices and have been licensed for use by Putnam Investments, LLC. S&P® is a registered trademark of Standard & Poor's Financial Services LLC ("SPFS"), and Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones").

This is not a complete description of the Symetra Protector IUL policy. For a more complete description, please refer to the policy.

This material is not intended to provide investment, tax or legal advice. Clients should consult their attorney or tax professional for more information.

- <sup>1</sup> Required Minimum Distributions (RMDs) apply to qualified assets and must begin at age 73. RMDs are calculated using life expectancies based on the IRS Uniform Lifetime Table and the recipient's age at the beginning of each year. The designated beneficiaries are required to take RMDs year 1-9 and must distribute all of the IRA assets by December 31st of the 10th anniversary of the IRA owner's death. See Reg. 1.401(a)(9)-3.
- <sup>2</sup> Protector IUL for a 70-year-old female in the Preferred Non-Nicotine rate class. Illustrated at a 5.97% initial crediting rate, Putnam Low Volatility with Fixed Bonus Index Strategy, current policy charges. Policy remains in-force to age 119 with a no-lapse guarantee benefit for 20 years or to age 89. Illustrated amounts are current as of December 2022, but are subject to change without notice. Please check current index cap and participation rate information.
- <sup>3</sup> Net distributions equal total after-tax distributions to the beneficiaries in year 27 or 10 years from the date of the original IRA owner's death, plus the life insurance proceeds net of federal estate taxes, if applicable.
- <sup>4</sup> Scenario assumes the IRA owner has four beneficiaries. The annual gift tax exclusion applies to gifts to each donee. In this scenario, we assume the owner has beneficiaries to whom he or she can gift up to the 2023 maximum annual amount per year, per recipient. Refer to the IRS.gov website at https://www.irs.gov/businesses/small-businesses-self-employed/whats-new-estate-and-gift-tax for information on the annual gift tax exclusion amount.
- <sup>5</sup> Life insurance proceeds are generally received income-tax-free, however, there may be exceptions. Symetra Life Insurance Company does not provide tax advice. Consult with your attorney or tax professional for more information.



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