

# Clients Looking for Income? Look for Our New Calculator.

REGISTERED REPRESENTATIVE USE ONLY

## SYMETRA FOCUS VARIABLE ANNUITY

with **GUARANTEED LONG LIFE BENEFIT RIDER (GLLB)**

### ADVISOR CALCULATOR

Explore various accumulation and income scenarios, including how Symetra Focus with GLLB compares with other variable annuities and income riders.

**1 Go to [www.symetra.com/GLLB](http://www.symetra.com/GLLB).**

**2 Choose your calculator.**

Select either “Accumulation” or “Accumulation and Income.”

**3 Add your client’s information.**

Enter your client’s name, state, age, purchase payment, hypothetical rate of return and the desired accumulation period. If you wish, you may also add various income scenarios using both withdrawals and GLLB. To compare Symetra with competitors, the calculator automatically defaults to industry average variable annuity fees and expenses, but you may add your own numbers to customize the comparison.

**4 View expenses.**

Click “Next” to see how Symetra’s lower fees and expenses compare.

**5 View detailed numbers and graphs.**

Click “View Results” to see year-by-year numbers of hypothetical account values and income payments, including side-by-side comparisons with competitor products.

### CLIENT CALCULATOR

Get a client-ready quote for the GLLB.

**1 Go to [www.symetra.com/GLLB](http://www.symetra.com/GLLB).**

**2 Add your client’s information.**

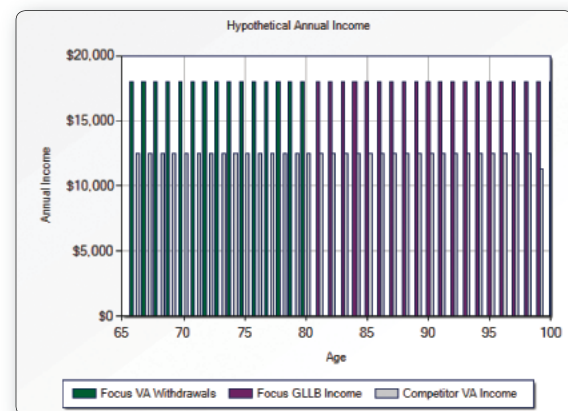
Enter your client’s name, age (age 50 to 75), sex, state, purchase payment, desired future income, and deferral period (no less than 15 years).

**3 View the results.**

Click “Next” to view the quote, complete with rider charges and lifetime income amounts. If you’d like to make adjustments, simply click “Change Assumptions.”

**4 Print a client proposal.**

Click “Print” and your results are automatically formatted into a formal client proposal.



**SYMETRA**  
FINANCIAL

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For assistance, contact the Symetra Sales Center at [invest@symetra.com](mailto:invest@symetra.com) or 1-800-706-0700, weekdays 6 a.m. to 4:30 p.m., Pacific Time.

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